Definition of Terms

**PV**

- Point Value, for qualification and status.

**SV**

- Sales Value, for calculation of Bonus and Incentive.

**Personal Point Value (PPV) / Personal Sales Value (PSV)**

- Total PV/SV generated from all personal cash bills transacted in a month.

**Personal Group Point Value (PGPV) / Personal Group Sales Value (PGSV)**

- Total PV/SV generated in a month by all downline distributors within personal group (ie. excluding breakaway QSAs) and own PPV/PSV.

**Diamond Group Point Value (DGPV) / Diamond Group Sales Value (DGSV)**

- Total PV/SV generated in a month by all downline distributors within your diamond group (ie. excluding breakaway QSDs) and own PPV/PSV.

**Qualified Star Agent (QSA)**

- Any SA who maintains 100 PPV and 300 PGPV in a month.

**Qualified Star Diamond (QSD)**

- Any Diamond who qualifies for 37% Star Group Bonus.

**Travel Seminar Qualifier**

- Any SA and above who meets the Yearly Travel Seminar Incentive Points (TSIP) Quota set for the year.

Introduction of Remuneration

1) Retail profit ———————————————————— 15% - 25%

2) Bonus (71%) and Cash Incentive (1.150 EUR)

   a) Group bonus ———————————————————— 6% - 21%
   b) Star Group Bonus ———————————————————— 25% - 37%
   c) Development bonus ———————————————————— 15%
   d) International Profit Sharing ———————————————————— 2%
   e) Leadership Bonus ———————————————————— 15%
   f) Travel Seminar Incentive ———————————————————— 2%
   g) One Time HP Cash ———————————————————— 150 EUR
   h) One Time Overseas Trip Cash Incentive ———————————————————— 1,000 EUR
<table>
<thead>
<tr>
<th>Status</th>
<th>Conditions</th>
</tr>
</thead>
<tbody>
<tr>
<td>Distributors</td>
<td>Membership Fee, Age 18 years + a sponsor</td>
</tr>
<tr>
<td>Star Agent (SA)</td>
<td>Achieves accumulated Group Sales of 4.500 PV</td>
</tr>
<tr>
<td>Star Ruby (SR)</td>
<td>Sponsors 3 First Generation Star Agents (SA)</td>
</tr>
<tr>
<td>Star Diamond (SD)</td>
<td>With 6 First Generation Star Agents (SA) + qualifies for 37% Star Group Bonus</td>
</tr>
<tr>
<td>Executive Star Diamond (ESD)</td>
<td>Star Diamond who sponsors 1 Star Diamonds*</td>
</tr>
<tr>
<td>Senior Star Diamond (SSD)</td>
<td>Star Diamond who sponsors 2 Star Diamonds*</td>
</tr>
<tr>
<td>Executive Senior Star Diamond (ESSD)</td>
<td>Star Diamond who sponsors 3 Star Diamonds*</td>
</tr>
<tr>
<td>Double Diamond (DD)</td>
<td>Star Diamond who sponsors 4 Star Diamonds*</td>
</tr>
<tr>
<td>Executive Double Diamond (EDD)</td>
<td>Star Diamond who sponsors 5 Star Diamonds*</td>
</tr>
<tr>
<td>Triple Diamond (TD)</td>
<td>Star Diamond who sponsors 6 Star Diamonds*</td>
</tr>
<tr>
<td>Executive Triple Diamond (ETD)</td>
<td>Star Diamond who sponsors 7 Star Diamonds*</td>
</tr>
<tr>
<td>Gold Diamond (GD)</td>
<td>Star Diamond who sponsors 8 Star Diamonds*</td>
</tr>
<tr>
<td>Executive Gold Diamond (EGD)</td>
<td>Star Diamond who sponsors 9 Star Diamonds*</td>
</tr>
<tr>
<td>Crown Diamond (CD)</td>
<td>Star Diamond who sponsors 10 Star Diamonds*</td>
</tr>
<tr>
<td>Executive Crown Diamond (ECD)</td>
<td>Star Diamond who sponsors 11 Star Diamonds*</td>
</tr>
<tr>
<td>Senior Crown Diamond (SCD)</td>
<td>Star Diamond who sponsors 12 Star Diamonds*</td>
</tr>
<tr>
<td>Executive Senior Crown Diamond (ESCD)</td>
<td>Star Diamond who sponsors 13 Star Diamonds*</td>
</tr>
<tr>
<td>Double Crown Diamond (DCD)</td>
<td>Star Diamond who sponsors 14 Star Diamonds*</td>
</tr>
<tr>
<td>Executive Double Crown Diamond (EDCD)</td>
<td>Star Diamond who sponsors 15 Star Diamonds*</td>
</tr>
<tr>
<td>Triple Crown Diamond (TCD)</td>
<td>Star Diamond who sponsors 16 Star Diamonds*</td>
</tr>
<tr>
<td>Executive Triple Crown Diamond (ETCD)</td>
<td>Star Diamond who sponsors 17 Star Diamonds*</td>
</tr>
<tr>
<td>Gold Crown Diamond (GCD)</td>
<td>Star Diamond who sponsors 18 Star Diamonds*</td>
</tr>
<tr>
<td>Executive Gold Crown Diamond (EGCD)</td>
<td>Star Diamond who sponsors 19 Star Diamonds*</td>
</tr>
<tr>
<td>Crown Ambassador (CA)</td>
<td>Star Diamond who sponsors 20 Star Diamonds*</td>
</tr>
</tbody>
</table>

* As per dynamic compression.
Remuneration in DXN Marketing Plan

1. Retail Profit (15% - 25%)

Direct profit for distributors is when they sell DXN products to non-DXN members. Retail profit is the difference between distributor price and retail price.

2. Group Bonus (6% - 21%)

To be entitled for this Group Bonus, you need to maintain 100 PPV each month.

<table>
<thead>
<tr>
<th>Accumulated Group PV</th>
<th>Bonus</th>
</tr>
</thead>
<tbody>
<tr>
<td>4.500 and above</td>
<td>21% *</td>
</tr>
<tr>
<td>3.250</td>
<td>18%</td>
</tr>
<tr>
<td>2.000</td>
<td>15%</td>
</tr>
<tr>
<td>1.000</td>
<td>12%</td>
</tr>
<tr>
<td>300</td>
<td>9%</td>
</tr>
<tr>
<td>100</td>
<td>6%</td>
</tr>
</tbody>
</table>

* If a Star Agent (21%) maintains 100 PPV and 300 PGPV **, he will become a Qualified Star Agent (25%).

3. Star Group Bonus (25% - 37%)

To be entitled to this Star Group Bonus, you must be a SA and maintain 100 PPV and 300 PGPV ** (QSA)

<table>
<thead>
<tr>
<th>No. of SA (1st Generation)</th>
<th>No. of Qualified SA Lines</th>
<th>DGPV</th>
<th>Bonus</th>
</tr>
</thead>
<tbody>
<tr>
<td>6</td>
<td>-</td>
<td>5.000</td>
<td>37%</td>
</tr>
<tr>
<td></td>
<td>4</td>
<td>2.500 #</td>
<td></td>
</tr>
<tr>
<td>5</td>
<td>-</td>
<td>3.000</td>
<td>35%</td>
</tr>
<tr>
<td></td>
<td>4</td>
<td>2.000</td>
<td></td>
</tr>
<tr>
<td>4</td>
<td>4</td>
<td>-</td>
<td>33%</td>
</tr>
<tr>
<td>3</td>
<td>3</td>
<td>-</td>
<td>31%</td>
</tr>
<tr>
<td>2</td>
<td>2</td>
<td>-</td>
<td>29%</td>
</tr>
<tr>
<td>1</td>
<td>1</td>
<td>-</td>
<td>27%</td>
</tr>
<tr>
<td>0</td>
<td>0</td>
<td>-</td>
<td>25%</td>
</tr>
</tbody>
</table>

** PGPV is inclusive of personal PV (ie. 100 PPV + 200 PV non-QSA group PV)

# For SSD and above, if the number of QSD is more than one, then the DGPV can be borrowed from one of the QSD and the number of QSD will be reduced by one.
4. Development Bonus

To be entitled for this Development Bonus, you must be a SA and maintain 100 PPV and 300 PGPV** (QSA).

<table>
<thead>
<tr>
<th>Level of Qualified SA</th>
<th>Bonus</th>
</tr>
</thead>
<tbody>
<tr>
<td>1&lt;sup&gt;st&lt;/sup&gt; Level</td>
<td>5%</td>
</tr>
<tr>
<td>2&lt;sup&gt;nd&lt;/sup&gt; Level</td>
<td>4%</td>
</tr>
<tr>
<td>3&lt;sup&gt;rd&lt;/sup&gt; Level</td>
<td>3%</td>
</tr>
<tr>
<td>4&lt;sup&gt;th&lt;/sup&gt; Level</td>
<td>2%</td>
</tr>
<tr>
<td>5&lt;sup&gt;th&lt;/sup&gt; Level</td>
<td>1%</td>
</tr>
</tbody>
</table>

** PGPV is inclusive of personal PV (ie. 100 PPV + 200 non-QSA group PV).

5. International Profit Sharing (2%)

To be entitled for this International Profit Sharing (IPS) you must be a Qualified Star Diamond (QSD).

\[
\text{IPS Fund} = \text{Overall Company’s Sales in SV} \times 2\%
\]

Your IPS entitlement

\[
\text{Your IPS Point for the month} = \frac{\text{IPS Fund} \times \text{Your IPS Point for the month} \text{Total IPS Point for all Qualified Star Diamond and above}}{\text{IPS Fund} \times \text{Total IPS Point for all Qualified Star Diamond and above}}
\]

- Your IPS Point Calculation:

<table>
<thead>
<tr>
<th>Level of Qualified SD</th>
<th>IPS Point</th>
</tr>
</thead>
<tbody>
<tr>
<td>Personal</td>
<td>DGSV X 100%</td>
</tr>
<tr>
<td>1&lt;sup&gt;st&lt;/sup&gt; Level QSD (L1)</td>
<td>+ L1 DGSV X 50%</td>
</tr>
<tr>
<td>2&lt;sup&gt;nd&lt;/sup&gt; Level QSD (L2)</td>
<td>+ L2 DGSV X 40%</td>
</tr>
<tr>
<td>3&lt;sup&gt;rd&lt;/sup&gt; Level QSD (L3)</td>
<td>+ L3 DGSV X 30%</td>
</tr>
<tr>
<td>4&lt;sup&gt;th&lt;/sup&gt; Level QSD (L4)</td>
<td>+ L4 DGSV X 20%</td>
</tr>
<tr>
<td>5&lt;sup&gt;th&lt;/sup&gt; Level QSD (L5)</td>
<td>+ L5 DGSV X 10%</td>
</tr>
</tbody>
</table>
6. Leadership Bonus (15%)

To be entitled for this Leadership Bonus, you must be a Qualified Star Diamond (QSD).

<table>
<thead>
<tr>
<th>No. of Qualified SD Lines</th>
<th>1</th>
<th>2</th>
<th>3</th>
<th>4</th>
<th>5</th>
<th>6</th>
<th>7</th>
<th>8</th>
<th>9</th>
<th>10</th>
</tr>
</thead>
<tbody>
<tr>
<td>1st Level QSD’s DGSV</td>
<td>5%</td>
<td>5%</td>
<td>5%</td>
<td>5%</td>
<td>5%</td>
<td>5%</td>
<td>5%</td>
<td>5%</td>
<td>5%</td>
<td>5%</td>
</tr>
<tr>
<td>2nd Level and below QSD’s DGSV (till 1st level of next qualifier)</td>
<td>-</td>
<td>3%</td>
<td>4.8%</td>
<td>5.8%</td>
<td>6.5%</td>
<td>7.1%</td>
<td>7.6%</td>
<td>8%</td>
<td>8.3%</td>
<td>8.5%</td>
</tr>
<tr>
<td>Minimum DGSV needed to Guarantee upline</td>
<td>500</td>
<td>1,000</td>
<td>1,500</td>
<td>2,000</td>
<td>2,000</td>
<td>2,000</td>
<td>2,000</td>
<td>2,000</td>
<td>2,000</td>
<td>2,000</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>No. of Qualified SD Lines</th>
<th>11</th>
<th>12</th>
<th>13</th>
<th>14</th>
<th>15</th>
<th>16</th>
<th>17</th>
<th>18</th>
<th>19</th>
<th>20</th>
</tr>
</thead>
<tbody>
<tr>
<td>1st Level QSD’s DGSV</td>
<td>5%</td>
<td>5%</td>
<td>5%</td>
<td>5%</td>
<td>5%</td>
<td>5%</td>
<td>5%</td>
<td>5%</td>
<td>5%</td>
<td>5%</td>
</tr>
<tr>
<td>2nd Level and below QSD’s DGSV (till 1st level of next qualifier)</td>
<td>8.7%</td>
<td>8.9%</td>
<td>9.1%</td>
<td>9.3%</td>
<td>9.5%</td>
<td>9.6%</td>
<td>9.7%</td>
<td>9.8%</td>
<td>9.9%</td>
<td>10%</td>
</tr>
<tr>
<td>Minimum DGSV needed to Guarantee upline</td>
<td>2,000</td>
<td>2,000</td>
<td>2,000</td>
<td>2,000</td>
<td>2,000</td>
<td>2,000</td>
<td>2,000</td>
<td>2,000</td>
<td>2,000</td>
<td>2,000</td>
</tr>
</tbody>
</table>
7. Travel Seminar Incentive (2%)

This Travel Seminar Incentive (TSI) shall be used by the qualifier for the travel seminar organised by the Company only. It is not exchangeable for cash and also not transferable. A qualifier may claim up to maximum Travel Seminar Fare against his/her TSI for two (2) if married.

| Travel Seminar Incentive Fund | = Company’s Annual Sales in SV x 2% |

- To be shared as below:

I) 50% of the Travel Seminar Incentive Fund (TSIF) to be shared amongst all SA and above who met the YEARLY TSIP QUOTA set for the year.

II) 50% of the Travel Seminar Incentive Fund (TSIF) to be shared amongst all SD and above who met the YEARLY TSIP QUOTA set for the year.

a) Travel Seminar Incentive for SA Qualifier (TSISA)

<table>
<thead>
<tr>
<th>Level of Qualified SA</th>
<th>Monthly Travel Seminar Incentive Point (TSIP)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Personal</td>
<td>PGSV X 100%</td>
</tr>
<tr>
<td>1st Level QSA (L1)</td>
<td>+ L1 PGSV X 50%</td>
</tr>
<tr>
<td>2nd Level QSA (L2)</td>
<td>+ L2 PGSV X 40%</td>
</tr>
<tr>
<td>3rd Level QSA (L3)</td>
<td>+ L3 PGSV X 30%</td>
</tr>
<tr>
<td>4th Level QSA (L4)</td>
<td>+ L4 PGSV X 20%</td>
</tr>
<tr>
<td>5th Level QSA (L5)</td>
<td>+ L5 PGSV X 10%</td>
</tr>
</tbody>
</table>

*Travel Seminar Incentive Point (TSIP) will be calculated monthly based on the following formula and to be accumulated for a year:

TSISA = 50% x TSIF x Accumulated TSIP* for a SA Qualifier / Total Accumulated TSIP for all SA Qualifiers

b) Travel Seminar Incentive for SD Qualifier (TSISD)

<table>
<thead>
<tr>
<th>Level of Qualified SD</th>
<th>Monthly Travel Seminar Incentive Point (TSIP)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Personal</td>
<td>DGSV X 100%</td>
</tr>
<tr>
<td>1st Level QSD (L1)</td>
<td>+ L1 DGSV X 50%</td>
</tr>
<tr>
<td>2nd Level QSD (L2)</td>
<td>+ L2 DGSV X 40%</td>
</tr>
<tr>
<td>3rd Level QSD (L3)</td>
<td>+ L3 DGSV X 30%</td>
</tr>
<tr>
<td>4th Level QSD (L4)</td>
<td>+ L4 DGSV X 20%</td>
</tr>
<tr>
<td>5th Level QSD (L5)</td>
<td>+ L5 DGSV X 10%</td>
</tr>
</tbody>
</table>

*Travel Seminar Incentive Point (TSIP) will be calculated monthly based on the following formula and to be accumulated for a year:

TSISD = 50% x TSIF x Accumulated TSIP* for a SD Qualifier / Total Accumulated TSIP for all SD Qualifiers
8. Hand Phone Cash Incentive (150 EUR) – One Time Only

When you have 3 immediate SA who achieved 6,000 Accumulated GPV, then you will be entitled to receive this One Time Hand Phone Cash Incentive amounting to 150 EUR.

* Only personally sponsored downlines counted.

9. Overseas Trip Cash Incentive (1,000 EUR) – One Time Only

When you have 5 immediate downlines who have received their Hand Phone Cash Incentive, then you will be entitled to receive this One Time Overseas Trip Cash Incentive amounting to 1,000 EUR.

* Only personally sponsored downlines counted.
1. Retail Profit (15% - 25%)

Direct profit for distributors is when they sell DXN products to non-DXN members. Retail profit is the difference between distributor price and retail price.

Example:

If you sell one bottle of a DXN Product to a non-member, you will earn the retail profit as below:

<table>
<thead>
<tr>
<th>One bottle of DXN Product</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Distributor Price</td>
<td>25 EUR</td>
</tr>
<tr>
<td>Retail Price</td>
<td>30 EUR</td>
</tr>
</tbody>
</table>

Therefore,

Retail Price – Distributor Price = Retail Profit

30 EUR - 25 EUR = 5 EUR

YOUR retail profit is 5 EUR (25% from the distributor price)
Assume 1PV = 0.3 SV for all the following Bonuses and Incentives calculations.

2. Group Bonus (6%-21%)

**Case 1**

If in the first month you have acquired 100 PV and sponsored 3 new distributors with 500PV each:

![Diagram of a tree structure with YOU at the root and A, B, and C at the leaves, each with 500PV.]

- Personal PV (PPV) = 100PV
- Personal SV (PSV) = 30 SV
- Personal Group PV (PGPV) = 1600 PV
- Personal Group SV (PGSV) = 480 SV

Your Group Bonus = \((480 \text{ SV} \times 12\%) - (150 \text{ SV} \times 9\%) - (150 \text{ SV} \times 9\%)\) - \((150 \text{ SV} \times 9\%) - (150 \text{ SV} \times 9\%)

\[= 57.6 \text{ EUR} - 13.5 \text{ EUR} - 13.5 \text{ EUR} - 13.5 \text{ EUR}\]

\[= 17.1 \text{ EUR}\]

Therefore:

*Your Group bonus is 17.1 EUR and Group Bonus A, B, and C is 13.5 EUR. each.*

**Case 2**

If YOU have acquired 60PV and each one of your downline achieved 500PV;

![Diagram of a tree structure with YOU at the root and A, B, and C at the leaves, each with 500PV.]

- Personal PV (PPV) = 60PV
- Personal Group PV (PGPV) = 1.560PV

Therefore:

You are not qualified to receive any bonus because your Personal PV is less than 100PPV. To qualify for group Bonus, YOU must have a minimum of 100PPV.
3. Star Group Bonus (25% - 37%)

Case 1

If YOU are a Star Ruby (SR) and have sponsored 3 Star Agents (SA) and 2 distributors:

Your Star Group Bonus

Therefore:
YOUR Star Group Bonus is 153.3 EUR,
Sa1, SA2 and SA3 will earn 75 EUR each,
Group Bonus for D1 is 36 EUR and D2 is 13.5 EUR.
If YOU are a Star Diamond with 6 SA (1st Generation), 100PPV and 400 PGPV. At the same time, YOU have some downlines with the status of Star Ruby (SR) and Star Agent (SA) who have at least 100PV.

The Star Group Bonus entitlement (%) for YOU and your downlines will be as follow:

* Included SA 13's 150PGPV

### Case 2

If YOU are a Star Diamond with 6 SA (1st Generation), 100PPV and 400 PGPV. At the same time, YOU have some downlines with the status of Star Ruby (SR) and Star Agent (SA) who have at least 100PV.

The Star Group Bonus entitlement (%) for YOU and your downlines will be as follow:

* Included SA 13's 150PGPV
If YOU are a Star Ruby with 5 SA (1st Generation), 100PPV and 500PGPV. At the same time, YOU have downlines with the status of Star Ruby (SR) and Star Agent (SA). Some of the SR or SA are inactive (i.e. SA1, SA2, SA5 & SR).

* Included SA4’s 200PGPV

Therefore, YOU are entitled to 35% of Star Group Bonus even you have only 3 qualified SA lines. It is because YOU have 5 SA (1st Generation) and obtained 3,200 DGPV.
For Development Bonus, if YOU are a Star Ruby (SR) and have downlines as below:

**Case 1**

Your Development Bonus is 34.5 EUR
For Development Bonus, if YOU are a Star Ruby (SR) and have downlines are below:

YOU(SR)  100 PV

SA  500PV
SR  500PV
SA  500PV
D1  100PV

SA  500PV
D  1,000PV

Personal PV (PPV) = 100 PV
Personal Group PV (PGPV) = 200 PV

YOU are not qualified to earn the development bonus because your Personal Group PV is less than 300PV.
5. International Profit Sharing (2%)

EXAMPLE

YOU are a Senior Star Diamond (SSD) and have downlines of Star Diamond (SD) and above.

Non-qualified SD:  SD: SD3, SD4, SD5, SD6, SD7, SD9, SD10, SD16, SD17, SD18, SD19 & SD20
Qualified SD:  YOU, SD1, SD2, SD8, SD11, SD12, SD13, SD14 a SD15

Assumptions:

i) 1 PV equals to 0.3 SV
ii) There are 68 Star Diamonds and above in the company and the Total IPS Point is 150,000.
iii) Total company’s sales for that particular month is 600,000 SV.
IPS Point for YOU:

<table>
<thead>
<tr>
<th>Level</th>
<th>DGSV</th>
<th>IPS Points</th>
</tr>
</thead>
<tbody>
<tr>
<td>YOU</td>
<td>1.800 x 100%</td>
<td>1.800</td>
</tr>
<tr>
<td>1st Level: SD1 + SD2</td>
<td>3.300 x 50%</td>
<td>1.650</td>
</tr>
<tr>
<td>2nd Level: SD12 + SD8</td>
<td>4.500 x 40%</td>
<td>1.800</td>
</tr>
<tr>
<td>3rd Level: SD14 + SD11</td>
<td>4.200 x 30%</td>
<td>1.260</td>
</tr>
<tr>
<td>4th Level: SD13</td>
<td>1.500 x 20%</td>
<td>0.300</td>
</tr>
<tr>
<td>5th Level: SD15</td>
<td>1.500 x 10%</td>
<td>0.150</td>
</tr>
</tbody>
</table>

YOUR Total IPS Point = 6.960

Therefore:

YOUR International Profit Sharing

= IPS Fund \( \times \) \[ \frac{\text{Your IPS Point for the month}}{\text{Total IPS Point for all the Qualified Star Diamond \& above}} \]

= 2\% \( \times \) 600.000 SV \( \times \) \[ \frac{6.960 \text{ pts.}}{150.000 \text{ pts.}} \]

= 556.8 EUR
6. Leadership Bonus (15%)  

**Case 1**  
You are an Executive Senior Star Diamond (ESSD) and have qualified for 37% Star Group Bonus. Every Circle (from A1 to C6) represents a SD and above. All SDs have qualified for 37% Star Group Bonus.

![Diagram showing the qualification structure and DGSV values for different levels.](image)

**YOUR Leadership Bonus:**

1st Level qualified SD:  
A1 + A2 + A3  
= 3,300 SV x 5.0%  
= 165.0 EUR

2nd Level and below qualified SDe:  
B1 + C1 + C2 + C3 + B2 + C4 + B3 + B4  
= 12,900 SV x 4.8%  
= 619.2 EUR  
C5 + C6  
= 3,000 SV X 1.8%  
= 54 EUR

**YOUR Leadership Bonus**  
838.2 EUR
You are an Executive Double Diamond (EDD) and have qualified for 37% Star Group Bonus. Every Circle (from A1 to C6) represents a SD and above. All SDs have qualified for 37% Star Group Bonus with the exception of A1, A2, A5, & B5.

**YOUR Leadership Bonus:**

1st Level qualified SD:
B1 + B2 + A3 + A4 + C6
= 8,700SV x 5.0%
= 435.0 EUR

2nd Level and below qualified SD:
C1 + C2 + C3 + B3 + B4
= 5,700 SV x 4.8%
= 370.5 EUR
C4 + C5
= 2,100 SV x 3.5%
= 73.5 EUR

YOUR Leadership Bonus

879.0 EUR
You are an Executive Double Diamond (EDD) and have qualified for 37% Star Group Bonus. Every Circle (from A1 to C6) represents a SD and above. All SDs have qualified for 37% Star Group Bonus with the exception of A1, A2, A5, & B5.

**YOUR Leadership Bonus:**

1st Level qualified SD:
- B1 + B2 + A3 + A4 + C6
- Add: Guarantee from Downline (B2)
- Less: Guarantee Upline (YOU)
  - B1 + B2 + A3 + A4 + C6 + 7,650 SV
  - Add: Guarantee from Downline (B2) 150 SV
  - Less: Guarantee Upline (YOU) (1,100 SV)
  - Result: 6,700 SV
  - 6,700 SV × 5.0% = 335.00 EUR

2nd Level and below qualified SD:
- C1 + C2 + C3 + B3 + B4
- Less: Guarantee Upline (B2)
  - C1 + C2 + C3 + B3 + B4 + 7,200 SV
  - Less: Guarantee Upline (B2) (150 SV)
  - Result: 7,050 SV
  - 7,050 SV × 6.5% = 458.25 EUR

C4 + C5
- Result: 3,000 SV
- 3,000 SV × 3.5% = 105.00 EUR

**YOUR Leadership Bonus**

898.25 EUR

* YOU need to guarantee upline 2,000 DGSV.
* B2 need to guarantee upline 1,500 DGSV.
YOU are a Crown Ambassador (CA) and have 20 first generation Crown Ambassador (CAs) with 2,000 DGSV each. All CAs have 20 Qualified SDs with 2,000 DGSV each.

Therefore:

Your Leadership Bonus

1st Level Qualified SD: 2,000 DGSV x 20 x 5% = 80,000 EUR

2nd Level Qualified SD: 2,000 DGSV x 400 x 10% = 82,000 EUR
7. One Time Hand Phone Cash Incentive

**EXAMPLE**

After you have sponsored 3 immediate SA who achieved 6,000 Accumulated GPV.

![Diagram of sponsorship levels]

You are qualified to receive the One Time Hand Phone Cash Incentive amounting to 150 EUR.

8. One Time Overseas Trip Cash Incentive

**EXAMPLE**

After you have 5 immediate downlines who have received their Hand Phone Cash Incentive. Then you are qualified for this One Time Overseas Trip Cash Incentive.

![Diagram of sponsorship levels]

Therefore:

Once YOU have fulfilled the requirements, YOU are qualified for One Time Overseas Trip Cash Incentive amounting to 1,000 EUR.
Assumptions:

- Personal purchase of each distributor is 100 PV per month.
- Each distributor sponsor 3 new distributors in each month.
- 1 PV = 0.3 SV

**1st Month**

![Diagram](image)

**Your status: Distributor - 400PGPV (9%)**

<p>| | |</p>
<table>
<thead>
<tr>
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<th></th>
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</thead>
<tbody>
<tr>
<td>Personal PV (PPV)</td>
<td>100PV</td>
</tr>
<tr>
<td>Personal SV (PSV)</td>
<td>30SV</td>
</tr>
<tr>
<td>Personal Group PV (PGPV)</td>
<td>400PV</td>
</tr>
<tr>
<td>Personal Group SV (PGSV)</td>
<td>120SV</td>
</tr>
<tr>
<td>Accumulated PGPV</td>
<td>400PV</td>
</tr>
</tbody>
</table>

**Your Bonus Income**

<p>| | |</p>
<table>
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<tbody>
<tr>
<td>Group Bonus</td>
<td>120 SV x 9% = 10.8 EUR</td>
</tr>
<tr>
<td>Less: Downlines Bonus</td>
<td>(3 x 30 SV x 6%) = 5.4 EUR</td>
</tr>
</tbody>
</table>

**YOUR Bonus Income**

5.4 EUR
Your status: Distributor - Accumulated 2,000 PGPV (15%)

Personal PV (PPV) = 100PV
Personal SV (PSV) = 30SV
Personal Group PV (PGPV) = 1.600PV
Personal Group SV (PGSV) = 480SV
Accumulated PGPV b/f = 400PV
Accumalated PGPV c/f = 2.000SV

Your bonus income:
Group bonus = 480 SV x 15% = 72.0 EUR
Less: Downlines Bonus = 120 Sv x 9% x 3) + (30 SV x 6% x 3) = -37.8 EUR
Your Bonus Income = 34.2 EUR
Congratulations! You have reached more than 4,500 Accumulated PGPV and you are now a Star Agent.

Your Bonus Income

Group Bonus

Less: Downlines Bonus

YOUR Bonus Income
Congratulations! You have successfully promoted 3 direct Star Agent under you, and therefore you are now a Star Ruby.

Personal PV (PPV) = 100PV
Personal SV (PSV) = 30SV
Personal Group PV (PGPV) = 6.400PV
Personal Group SV (PGSV) = 1.920SV
Diamond Group PV (DGPV) = 25,000PV
Diamond Group SV (DGSV) = 7,680SV

Your Bonus Income
Star Group Bonus = 7,680 SV x 31% = 2,380.8 EUR
Less: Downlines bonus = (3 x 1,920 SV x 25%) + (3 x 480 SV x 15%) + (3 x 120 SV x 9%) + (3 x 30 SV x 6%) = (1,693.8 EUR) = 687 EUR

Development Bonus = 1,920 SV x 5% x 3 = 288 EUR
HP Cash Incentive = 150 EUR
YOUR Bonus Income = 1,125 EUR
Congratulations! You have successfully promoted 6 SA (1st Generation) and have also met the 5,000DGPV quota. Hence you are now a Star Diamond.

Personal PV (PPV) = 100PV
Personal SV (PSV) = 30SV
Personal Group PV (PGPV) = 6,400PV
Personal Group SV (PGSV) = 1,920SV
Diamond Group PV (DGPV) = 102,400
Diamond Group SV (DGSV) = 30,720SV

Your Bonus Income
(A) Star Group Bonus = 30,720 SV x 37% = 11,366.40 EUR

Less: Downlines Bonus
(3 x 7,680 SV x 31%) 
+(3 x 1,920 SV x 25%) 
+(3 x 480 SV x 15%) 
+(3 x 120 SV x 9%) 
+(3 x 30 SV x 6%) = -8,836.2 EUR = 2,530.2 EUR

(B) Development Bonus
1st Level = 1,920 SV x 6 x 5% = 576.0 EUR
2nd Level = 1,920 SV x 9 x 4% = 691.2 EUR

(C) International profit Sharing
Assumption:
I. IPS Fund = 12,000 EUR
II. Total IPS Point for all Qualifiers = 1,500,000 pts
III. YOUR IPS Point for the month = 30,720 SV = 30,720 pts

YOUR International Profit Sharing = 12,000 EUR \times \frac{30,720 \text{ pts.}}{1,500,000 \text{ pts.}} = 245.76 EUR

YOUR Bonus Income = 4,043.16 EUR